



**Groot
Industries, Inc.**

2500 Landmeier Road
Elk Grove Village, IL 60007
Phone: 773/242-1977
Fax: 773/601-8639
www.groot.com

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Mayor Hausler
City of Plano
17 E. Main St.
Plano, IL 60545

Mayor Hausler,

Thank you for the time you extended to Jon Groot and me last week. I wanted to follow up to our conversation about the Transfer Station Host Agreement. Groot is requesting the City of Plano to consider some changes to the Agreement that will allow us, should we be successful in purchasing the property and the permit, to operate the facility as efficiently and realistically as possible. Below are the requested changes and the reasoning behind them:

1. We need the ability to have 14 loaded trailers stored on the property overnight. The reason for this need is a combination of the heaviest hours of incoming volume to the transfer station being in the afternoon and all potential landfill sites in the area closing at 4pm daily. Given the time it takes for a collection vehicle to scale into the facility and dump off their load of waste, then loading a transfer trailer and transporting that load to the landfill, then tipping that load at the landfill and exiting the facility, all inbound waste to the transfer station after 2pm will not be able to make the landfill that same day. Given our projections of the timing of the incoming volume, if we were to take in 750 tons in a day (maximum allowed per City resolution), we would need 12 loaded trailers stored overnight. We are asking for 14 to accommodate potential variances in inbound tonnage timing due to unseasonably heavy conditions, weather issues, breakdowns, etc.
2. Along with the above change, we would also need the ability to have more trailers on-site at one time. The current host agreement allows for only 8 trailers to be on-site at any given time. The facility cannot realistically operate with this restriction. We are asking to adjust the number of trailers allowed on-site to 20.
3. We would like the ability to accept material at the transfer station at 5am instead of 6am. Given the early start times that are normal within the waste and recycling industry, a 6am start time could hinder the ability of the facility to maximize the tonnages that could be accepted. Specifically, certain routes that Groot runs currently start as early as 3:30am and have their first load ready to dump by 5:30am.

4. As was discussed in our meeting, the host agreement isn't very clear on the timeline of CPI increases regarding the Host Benefit Fees. We are proposing to clarify the language in the Agreement by specifying that the initial increase to the base Host Benefit Fee will be 4 years after the Operation date (opening) of the facility or December 31, 2020, whichever is more beneficial to the City.

Thank you for taking the time to review the requested changes above. We look forward to a long, rewarding future between Groot and the City of Plano. If there are any questions on anything above or anything else I can help with, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan Brandsma", with a long horizontal flourish extending to the right.

Ryan Brandsma
Vice President
Groot Industries